

# How to Conduct Business Relevant Difference Testing



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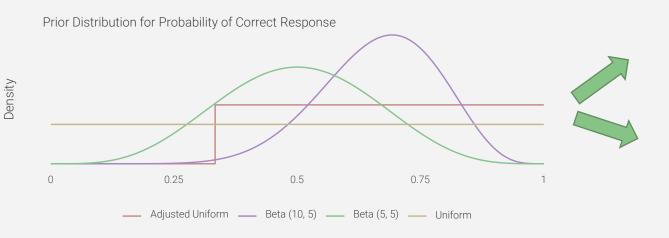
Video and Additional Resources: https://bit.ly/346rdbc



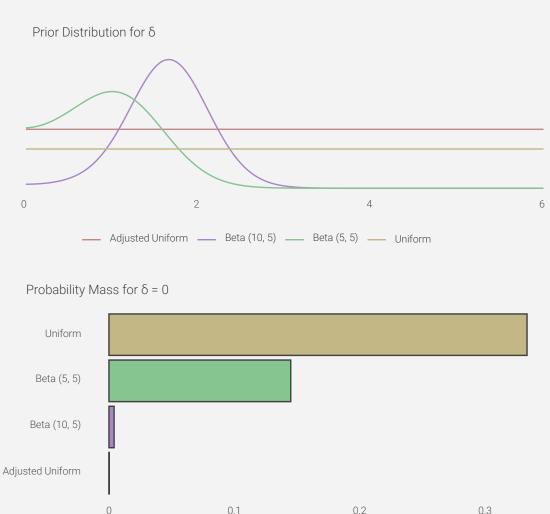
## Background and Challenge

Density

- Bayesian approaches to sensory difference testing typically begin with probability of correct response:
  - Psychometric function provides link to  $\delta$
  - Prior distributions for  $\delta$  may not be realistic
  - Possibility that  $\delta = 0$  may be overstated



- Through a numerical Bayesian approach, we form prior distributions starting with  $\delta$ :
  - Possibility of  $\delta = 0$  no longer overstated
  - Historical testing results can be used to create the prior

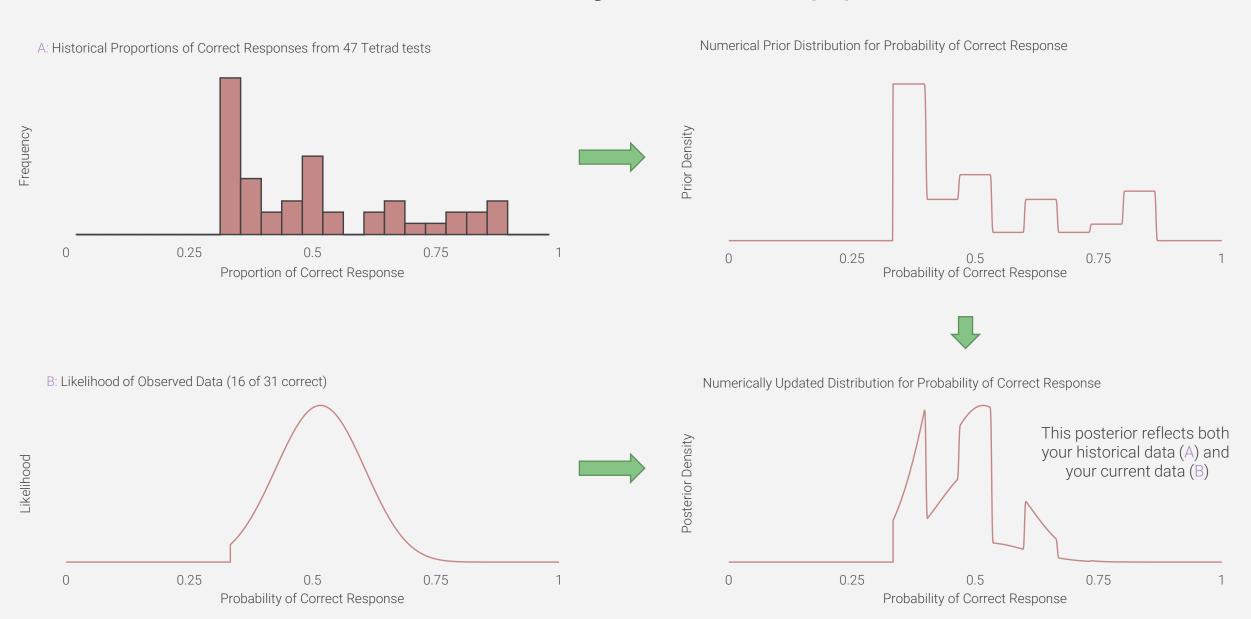


#### Scenario

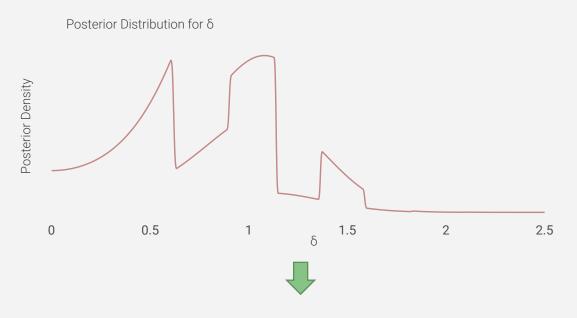
- You conduct a Tetrad test for sparking fruit juice beverage samples:
  - 16 out of 31 correct, p-value = 0.027, estimate of  $\delta$  = 1.08
  - 95% confidence interval for  $\delta$  is (0, 1.70)
- Your internal action standard is set at  $\delta = 1.5$ , so the samples fail
- However, within this category, you have 47 previously completed Tetrad tests
  - Is there something more informed you could do with your analysis?



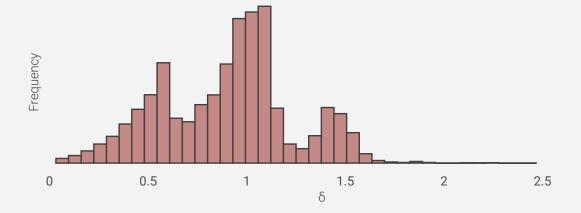
### Numerical Bayesian Approach



### Interpretation and Conclusion



10, 000 Samples from Posterior Distribution for  $\boldsymbol{\delta}$ 



- You obtain the posterior distribution for  $\delta$  and simulate a posterior frequency distribution for  $\delta$ :
  - One-tailed credible interval of (0, 1.48)
  - Highest density credible interval (HDI) of (0.32, 1.58)
  - Compare with the 95% confidence interval of (0, 1.70)

#### Conclusion

- You have quantified your belief about  $\delta$ , informed by your experience and current data:
  - This richer understanding helps guide informed risk analysis
  - You might now approve the sample, depending on context

#### Please visit <a href="https://bit.ly/346rdbc">https://bit.ly/346rdbc</a> for:

- References
- Link to video
- Contact information
- Code used in this poster
- Q&A follow up
- And more!

